The Business Buzz

What's New in Business Sales

Compliments of The Authority in Business Sales





This Issue's Seller Tip

2016 is over, buyers will want to see year end figures so get them ready ASAP!



Learn more about the selling process by contacting your local <u>First Choice</u>
<u>Business</u>
<u>Broker</u> today.

Recently Sold Businesses



New Year's Resolutions

A New Year's resolution is typically something that goes in one "year" and out the "other". It is said that business owners have the ability to dream and the courage to turns those dreams into reality.

May 2017 be the year that you achieve success in finding the right business to fulfill that dream and give you the lifestyle you desire. We

wish you much success in your resolutions for 2017.

Originally Written by by Jeffrey & Linda Nyman - January 1, 2017

5 Signs that You are Ready to Own Your Own Business!

Ready to Quit your current position?

When does it make good sense to quit

This Issue's Buyer Tip

2016 is over, some sellers did not sell and are "resolved" to get their business sold now! It may be a good time to take a second look at the available businesses.



Learn more about the buying process by contacting your local First Choice Business Broker today.

Featured FCBB Businesses

Yogurt Shop

Aircraft Detailing

Food Tour Co. in San Diego

Fast Food Restaurant

Concrete Cutting Business

Insurance Company for Movers

Laundromat

Ice Cream Shop

Construction Company

eCommerce Gifts and Decor

Roofing Contractor

Nail Salon

Commercial Property

Vending Machine Company

Surfboard Company

Medical Billing Co.

Upscale Restaurant

Fencing Company

Food Distributor

Mailbox Store

Coffee Shop

Pilates & Yoga Studio

Childcare Facility

your job and use your retirement plan fund to buy a business?

This is a question that many employees ask themselves on a regular basis. Here are some of the signs that it is time!

- 1. You are bored with what you are doing, there is no challenge in your work.
- 2. Your income is not at the amount you think that it should be.



- Your employer is family owned so you cant go too high up the ladder.
- 4. You are tired of relocating and want to stabilize you and your family.
- 5. You dread Monday mornings.

These are just some of the reasons to consider "retiring" and taking your 401K (tax free and penalty free) and using the money to buy an existing business. First Choice Business Brokers receives many calls from people possibly in your position, however what does not surprise us is that the business they are considering purchasing is not related to their current work position.

Most entrepreneurs want a business that will allow them to have daily activities they feel they will enjoy, have passion towards and provide them the lifestyle they desire. So be open to different opportunities, you might be surprised which business fits you as your "dream business".

for Sale



Discount Grocery
Store
Price \$285,000
Groveland, FL



Full Service
Fitness Facility
Price \$109,000
Charleston, SC



Full Service
Painting
Company
Price \$820,000
Los Angeles



Award Winning
Catering and
Event Company
Price \$429,000
Memphis, TN



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E-2 Visa Eligible
- Profitable
Commercial
Finishing
Business
Price \$449,000
Las Vegas

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