

The Business Buzz

What's New in Business Sales

Compliments of The Authority in Business Sales



Thinking of Selling?

Consider these options:

Many business owners only dream about exiting their businesses but here are some of the options and pros and cons that a business owner should consider.

1. Sell the business to your employees
2. Turn over the business to family members
3. Sell the business through a business broker to their buyer
4. Bring in partners to run the business
5. Sell the business FSBO
6. Liquidate the business.
7. Become an absentee owner



Many times a great current employee may know exactly how the company operates, their product, their customers and may be great operational. This person may not be the right person to run the company in their management style and ability. To accomplish this method, we will assume that the employee(s) do not have the money to cash out the business owner, so payments are usually received monthly. This works fine if the business is thriving, but many owners who have sold their business this way will tell you that if there is a cash crunch, those payments will not be made.

[Click Here to Read More!](#)

Published by Jeffrey and Linda Nyman - September 1, 2017



Recently Sold Businesses

Clothing Manufacturer

Pizza Restaurant

Fitness Studio

HVAC Business

Cutting Room Equipment

Bag Shop

Auto Repair Shop

Fully Equipped Restaurant

Subway Franchise

Escape Room

Bakery

Pet Store

Vitamin Shop

Printing and Silkscreen Co.

Postal Store

Fetal Photo Shop

Tanning Salon

Medical Care

Fast Food Restaurant

Consignment Store

Breakfast and Lunch Cafe

Plumbing Supply

C-Store

Coffee Shop

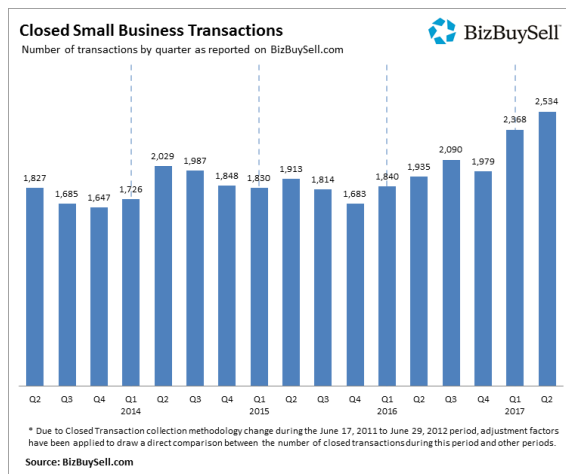
Business Purchases/Sales Hit New High Records

BizBuysSell, the leading businesses for sale web site reported that there were a total of 2,534 closed business transactions for the 2nd quarter of 2017.

This figure represents a 31% increase from this same period in 2016.

Over 4,900 closed transactions were reported to this website for the 6 month period. Based upon these figures, 2017 will exceed 2016 when in that year; the reported closed transactions were a record 3,775 transactions for the first 6 months of 2016.

[Click Here to Read More!](#)



Reviewed by Jeff and Linda Nyman September 2017

Source: BizBuySell.com

This Issue's Buyer Tip

Preparation is key to being prepared for opportunities, have

Featured FCBB Businesses for Sale



[Video Production Company](#)

Price: \$465,000
California



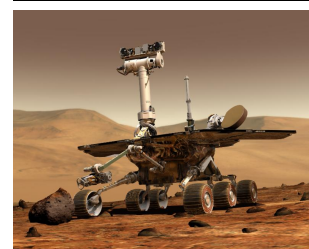
[Construction Company](#)

Price \$3,200,000
USA



[Precision Tool & Engineering Co.](#)

Price
\$7,750,000
SE Florida



[Aerospace Software for NASA](#)

Price \$2,300,000
Los Angeles County

Dental Lab

Online Tutoring

Framing Store



your finances ready for when the right business comes available.

This Issue's Seller Tip

Be ready for tough questions, today's buyers dig deep to understand the business opportunity.

Learn more about the selling or buying process by contacting your local [First Choice Business Broker](#) today.



[Pawn Shop](#)

Price \$475,000

Los Angeles



[Medical Device](#)

[Franchise](#)

[Territory](#)

Price \$1,029,000

Pennsylvania

[Click Here to Find a First Choice Office Near You!](#)

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